

Onward Ultimate Success Formula

Know your outcome.

- What is your goal?
- How important is that goal?
- What happens if you don't hit that goal?
- What would your world look like when you achieve that goal?

Get into action.

- Who must you become in order to achieve your goal?
- What ONE action will I take TODAY to make sure I hit that goal?
- Am I willing to do whatever it takes to achieve that ONE goal today?
- Who will hold me accountable to ensure my ONE thing is done by end of day today?

Know where you are.

- Are you on track to hit your registration goal?
- Are you reviewing your numbers daily?
- Are you completing the benchmark and trending calculator daily?
- What opportunities do you have for growth?

Make adjustments all the time.

- What is working well and what is not?
- Are you making necessary adjustments as needed?
- Are you enlisting support from your team, your BOLD Coach, MAPS Coach, and OP when you are not on track?
- How often are you having stand-ups around wins and opportunities?