

Interview Questions for Millionaires and Billionaires

1. What do you do for a living? How did you get started in this business? Was that something you wanted to do?
2. How did it feel when you got to the point where you are in your business today? What was the process?
3. What one word would you use to describe where you are and what you have accomplished?
4. What is your biggest joy in life? Why?
5. What is your greatest fear? Why?
6. What would you do with your life today if you knew you could not fail? Why?
7. What would you tell your grandchildren today if you were going to try and influence or shape their lives?
8. Who are three people in your life today whom you admire and respect? Why? How have they influenced who you are and what you have done in your life?
9. Name the best book you have ever read. Why was it the best? How did it influence your life?
10. What is your typical work week like (i.e., hours / week, days / week, time management)?
11. What characteristics or traits do you believe successful people have in common?
12. How do you keep yourself inspired and motivated?
13. What would you like to be remembered for, ultimately?
14. What are some of your goals right now?
15. What do you do to keep expanding your mindset / belief?
16. If you were in my shoes today, what would you invest in? What would you do? What book would you read? What seminar would you attend? What mentor program would you use to continue to be successful? Who would your mentor or role model be?
17. If you were to start over having the knowledge that you have now, what would you do differently, if anything?
18. What is your definition of success?
19. What is your daily schedule?
20. How did you make your first million?
21. How do you plan to change what you do today to grow your business for the future?
22. What do you do daily that gives you the success you are looking for?
23. How do you blend your business life with your private life?
24. Do you have a mastermind group?
25. What tapes or books do you read or listen to?
26. How did you get others to believe in your dreams?
27. What is the biggest mistake you made along the way?
28. What kind of formal and informal education do you have?
29. Do you have a mentor?
30. What advice would you offer someone starting out?